

Microsoft for Startups

You're doing big things.

Programme benefits

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Supporting startups at every stage from idea to exit.

ELIGIBILITY CRITERIA

- Must be a privately held technology company
- Less than 7 years in existence
- Pre-MVP to post product market fit
- Developing a cloud-based solution
- Ideation, Pre-Seed, Seed, Series A-C stage
- Less than \$25M in total annual revenue

TECHNICAL SUPPORT

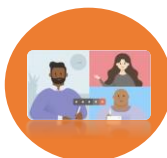
- Up to \$120K of free Azure Cloud Credits
- Visual Studio Enterprise Cloud Monthly Subscription
- Dynamics 365 for Sales (CRM) & Dynamics 365 for Talent*
- Access to GPUs*
- GitHub Enterprise
- Power Platform
- Office 365 Business Standard
- Enterprise-level, unlimited 24x7 technical support

BUSINESS & SALES ACCELERATION

- Go-to-Market Resources
- Azure Marketplace Onboarding support
- Microsoft sellers paid to sell your solution into their enterprise accounts*
- Customers and partners access programmes* (potential POCs, VC intros, consultancy, IoT development etc.).

* Available for qualified startups

Microsoft for Startups Mentor programme



Microsoft for Startups Mentor programme allows our in-programme startups to get 1:1 interactions and dedicated expertise from our network!

Examples:
Microsoft technologies, legal, HR, Finance, Operations, Sales, Marketing, Engineering, Venture Capital, Program Managers and more!

Explore all programme benefits [here](#)

EVENTS & WORKSHOPS



Microsoft for Startups Connect
Startups new to the programme



Microsoft for Startups Get Together
Networking and Meet other startups!



Microsoft for Startups Product Sessions



LinkedIn for Startups



Microsoft for Startups Ready, Set, Scale

Microsoft for Startups diverse team of expert speakers organises a vital learnings in intimate, 1:1 mentoring and open forum discussions across 16 sessions. New sessions coming soon!

Previous sessions here

Microsoft for Startups

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Recent Startups stories

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"Microsoft was instrumental in helping us early on. We were in the Microsoft for Startups program which provided access to the technology we needed to begin testing and building the platform. We hadn't raised money at that point so without that access, it would have cost us hundreds of thousands of dollars to test." **Lauren Foundos, CEO and Founder of FORTÈ.**

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"Looking back Matt described the experience of Access Earth so far, "Accessibility affects everybody at some point. Scaling the idea we had as a college project into something that is reaching across Europe and beyond has been fantastic." **Matthew McCann, CEO of Access Earth.**

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Microsoft

“We initially got a lot of yeses, but that wasn't enough. The strongest signal is when they say, 'Hey, I see the solution. Here's a check and give me access now.'”

Ryan Lee,
Founder of Kurv



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info-tiles

InfoTiles aims to improve decision making during the pandemic. [Read more](#)